

## Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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R 240940Z MAR 75

FM AMEMBASSY DOHA

TO USDOC WASHDC

SECSTATE WASHDC 0296

AMEMBASSY JIDDA

UNCLAS DOHA 0350

E.O. 11652: N/A

TAGS: BEXP, QA

SUBJECT: MAJOR PROJECT: 1200 HOUSING UNITS

1. WE HAVE JUST RECEIVED COPY OF INVITATION TO PRE-QUALIFY FOR CONSTRUCTION OF 1200 HOUSING UNITS AT UMM BAB, 40 KM SOUTH OF DOHA. THE UNITS WILL BE USED TO HOUSE STAFF EMPLOYEES INVOLVED IN CONSTRUCTION AND OPERATION OF INDUSTRIAL PROJECTS PLANNED FOR UMM SAID AREA. INVITATION GIVES FOLLOWING BREAKDOWN OF UNITS:  
200 SENIOR STAFF HOUSES  
500 INTERMEDIATE STAFF HOUSES  
250 SENIOR STAFF APARTMENTS  
250 INTERMEDIATE STAFF APARTMENTS  
DUE TO LIMITED AMOUNT OF TIME LEFT TO PREQUALIFY (DEADLINE IS 17 APRIL), WE ARE PROVIDING GIST OF INVITATION BELOW.

2. ACCORDING INVITATION, THIS WILL BE TURN KEY JOB AND GOVERNMENT WILL AWARD CONTRACT TO SINGLE INTERNATIONAL FIRM IN JOINT VENTURE RELATIONSHIP WITH QATARI CONTRACTOR. SCOPE OF WORK WILL INCLUDE OVERALL LAYOUT OF DEVELOPMENT AND DETAILED ARCHITECTURAL AND STRUCTURAL DESIGN OF BUILDINGS AS WELL AS ACTUAL CONSTRUCTION. SELECTION OF FIRM WILL BE BASED ON QUALITY OF PLANNING AND DESIGN, METHOD OF CONSTRUCTION, COST AND TIME OF COMPLETION.

3. INTERESTED FIRMS SHOULD SUBMIT FOLLOWING INFORMATION IN DEPLICATE:

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QTE: 1. THE NAME OF THE RESPECTIVE OVERSEAS PARTNERS, INCLUDING THE FULL POSTAL AND TELEGRAPHIC ADDRESS, TELEPHONE AND TELEX NUMBER TO WHICH ALL FURTHER CORRESPONDENCE OR OTHER COMMUNICATIONS RELATING TO THE PREQUALIFICATION PROCEDURE WILL BE ADDRESSED.

2. THE NAME OF THE ASSOCIATED QATARI CONTRACTOR.

3. THE LEGAL STATUS OF THE PROSPECTIVE TENDERER. DOCUMENTS ARE TO BE PROVIDED TO ESTABLISH THE ELIGIBILITY OF THE PROSPECTIVE TENDERER TO WORK IN QATAR. THE DOCUMENTS ARE TO INCLUDE, AS MAY BE APPROPRIATE, ARTICLE OF INCORPORATION DOCUMENTS OF CONSTITUTION AND BY-LAWS, DOCUMENTS OF FORMATION OF A JOINT VENTURE, OR A DOCUMENT OF INTENT TO FORM A JOINT VENTURE ETC.

4. DETAILS OF FINANCIAL RESOURCES. THE LATTER TO INCLUDE CERTIFIED PROFIT AND LOSS ACCOUNTS AND BALANCE SHEETS FOR THE PAST FIVE YEARS. THE NAME AND ADDRESS OF INTER-NATIONAL AND LOCAL BANKERS THAT CAN VERIFY THE STANDING OF THE CANDIDATE. CONFIRMATION THAT A TENDER GUARANTEE AND PERFORMANCE BOND CAN BE PROVIDED. NAMES OF SUGGESTED GOVERNMENT AND/OR PRIVATE REFERENCES.

5. STATEMENT DETAILING THE OVERALL SIZE AND DESCRIPTION OF THE FIRM AND ASSOCIATED COMPANIES. WHERE THE PROSPECTIVE TENDERER IS A MEMBER OF A GROUP THE NAME OF THE ULTIMATE PARENT COMPANY AND ALL OTHER ACTIVE CONTRACTING COMPANIES WHICH ARE SUBSIDIARIES SHOULD BE GIVEN.

6. STATEMENT DETAILING HOUSING PROJECTS AND OTHER PROJECTS OF A SIMILAR NATURE THAT HAVE BEEN COMPLETED BY THE CANDIDATE, INCLUDING

(A) MONTH AND YEAR STATED.

(B) MONTH AND YEAR COMPLETED.

(C) DESCRIPTION OF THE PROJECT INCLUDING THE TYPE AND QUANTITIES OF THE PRINCIPAL CONSTRUCTION ELEMENTS.

(D) THE NAME AND ADDRESS OF THE EMPLOYER FOR WHICH THE PROJECT WAS CONSTRUCTED.

(E) LOCATION.

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(F) VALUE.

7. STATEMENT OF THE ACTIVITIES ON WHICH THE FIRM IS AT PRESENT ENGAGED AS A CONTRACTOR OR IN ASSOCIATION WITH OTHER FIRMS IN A JOINT VENTURE, GIVING:

(A) NAME OF PROJECTS.

(B) TYPES.

(C) LOCATIONS.

(D) ESTIMATED COSTS.

(E) ANTICIPATED COMPLETION DATES.

8. GIVE TOTAL NUMBER OF EMPLOYEES, ALSO AN INDICATION OF THE NUMBER OF HEAD OFFICE MANAGEMENT STAFF AND SENIOR STAFF FROM WHICH PERSONNEL FOR THIS PROJECT WOULD BE ALLOCATED.

9. PROVIDE A STATEMENT INCLUDING THE TYPE OF CONSTRUCTION METHOD AND OR THE NAME AND A BRIEF DESCRIPTION OF THE BUILDING SYSTEM THAT WILL BE PROPOSED FOR THIS PROJECT.

10. TWO COPIES OF THE ABOVE INFORMATION TOGETHER WITH YOUR APPLICATION FOR INCLUSION ON THE LIST OF TENDERERS SHOULD BE ADDRESSED TO THE GOVERNMENT OF THE STATE OF QATAR AT THE FOLLOWING ADDRESS:

DIRECTOR OF ENGINEERING,  
MINISTRY OF PUBLIC WORKS,  
ENGINEERING SERVICES DEPARTMENT,  
P.O. BOX 38,  
DOHA, QATAR.

11. THE INFORMATION SHOULD BE FURNISHED AS QUICKLY AS POSSIBLE, BUT IN ANY CASE NOT LATER THAN 17 APRIL 1975. UNQTE.

4. RE SUB PARA 2 ABOVE, FIRMS WILL NOT BE REQUIRED TO FORM AN ASSOCIATION WITH A QATARI CONTRACTOR PRIOR TO PREQUALIFICATION. HOWEVER, RELATIONSHIP MUST BE FINALIZED BEFORE BIDS ARE OPENED.

5. FOR JIDDA: REQUEST YOU NOTIFY US FIRMS ENGAGED IN SIMILAR PROJECTS IN SAUDI ARABAI OF THIS OPPORTUNITY.  
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